

06 · 2023

We work in the present thinking of the future.

TELECOMMUNICATIONS · BROADCASTING · ENERGY

 **siat** | installazioni

About us

For more than 40 years: «We work in the present thinking of the future»

SIAT Installazioni has been active since **1979**, operates in **6** regions with **15** main sites; the company counts nearly **650** employees and the turnover in 2022 was **62M€**, a significant increase compared to 2020, and a growth forecast for 2022.

Since 2002 it has been managed by the current Board, which has broadened the Company horizons in the field of **Telecommunications**, and has fostered the development of **Energy** sector, the historical **Broadcasting** sector is always alive.

In 2020, a new Company division operating in the energy efficiency and renewables energy was born.



Mission

SIAT Installazioni offers its know-how and capabilities in the entire sector of landlines and mobile TLC networks, networking, broadcasting, electricity distribution networks, renewable energy and energy efficiency.

It is currently particularly engaged in the creation of new generation fiber optic networks (FTTH) and it has implemented an investment and development policy in the energy sector.

In recent years, great emphasis has been placed on the growth of know-how of its staff, practicing continuous training, both in the classroom and on the job, in the company or at third parties, with significant investments in terms of means, tools and equipment. A design department that represents an important asset in terms of professionalism and product quality has grown and established itself within the organization



Where to find us



7 Main Sites
8 Operational Sites



LAZIO

1. Headquarters

ARICCIA-ROMA

Commercial, Technical and Administration

HR

Labs and Central Warehouse

HSE

2. Regional Operation LAZIO

POMEZIA (LT)

LOMBARDIA

3. Regional Operation LOMBARDIA

PADERNO DUGNANO (MI)



6 Regions

SARDEGNA

4. Regional Operation SARDEGNA

MONASTIR (CA)

5. Operational Site SIMAXIS (OR)

6. Operational Site NUORO

CAMPANIA

7. Regional Operation CAMPANIA

CASORIA (NA)

CALABRIA

8. Regional Operation CALABRIA

MARTELLETO DI SETTINGIANO (CZ)

SICILIA

9 Regional Operation SICILIA

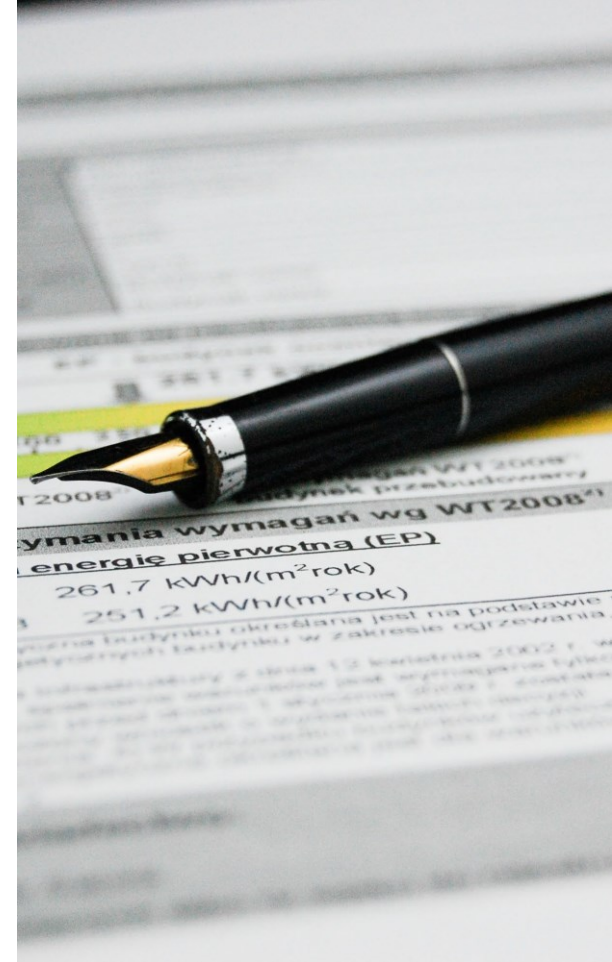
CARINI (PA) E



Certificates and Authorizations

- ✓ UNI EN ISO 9001:2015
- ✓ UNI EN ISO 14001:2015
- ✓ UNI ISO 45001:2018
- ✓ ISO 50001:2018
- ✓ ISO 37001:2016
- ✓ SA 8000:2014
- ✓ SOA OG1 Categoria III
- ✓ SOA OG3 Categoria IV-BIS
- ✓ SOA OG9 Categoria V
- ✓ SOA OG10 Categoria IV
- ✓ SOA OS5 Categoria I
- ✓ SOA OS17 Categoria III BIS
- ✓ SOA OS19 Categoria VIII (illimitata)
- ✓ SOA OS30 Categoria V
- ✓ Albo Nazionale Gestori Ambientali e White List

SIAT Installazioni adopted its own Ethical Code
SIAT Installazioni is associated to UNINDUSTRIA LAZIO

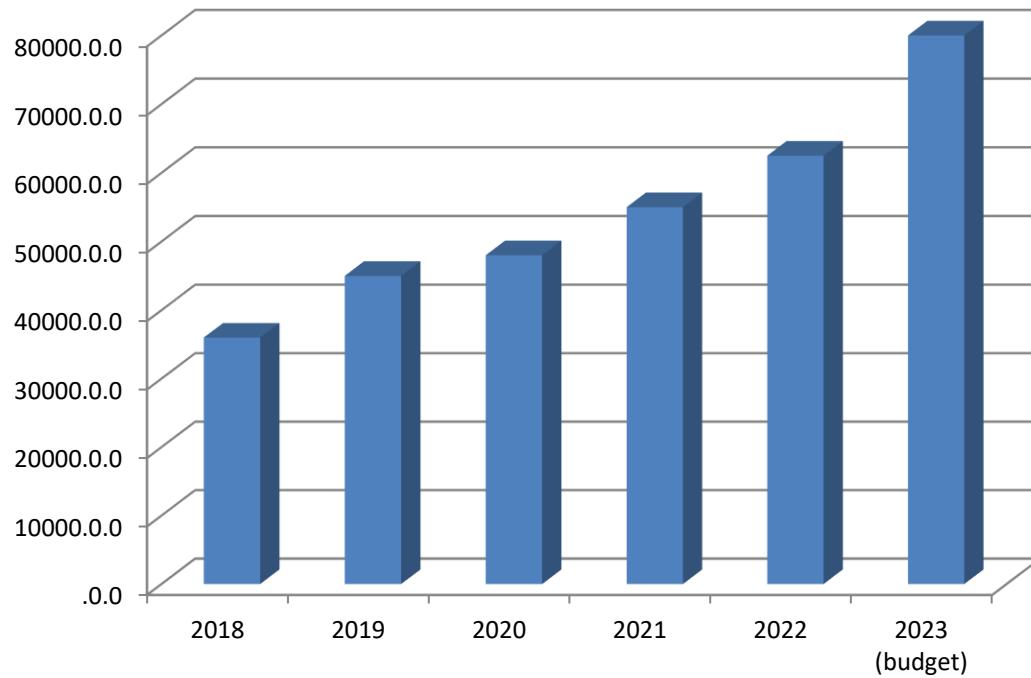


Our Customers

The strategic market positioning is clearly oriented towards offering design, construction and maintenance skills to large **CUSTOMERS** mainly at national and / or international level



Turnover

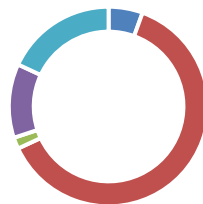


Vehicles Fleet

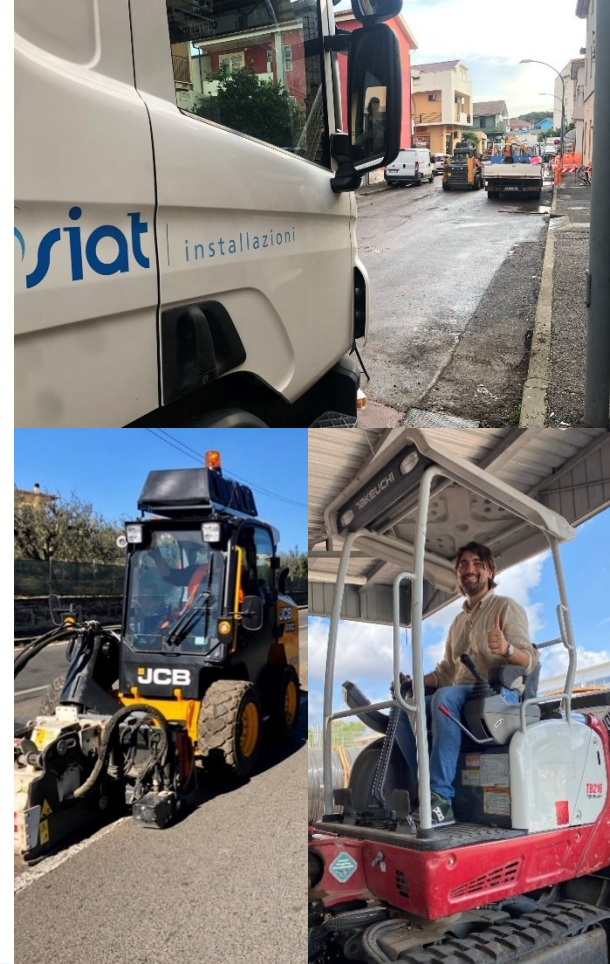
In SIAT Installazioni we are very attentive to the equipment of our fleet. Comfort and operational efficiency are always privileged, with particular attention to the environmental impact. Thanks to this continuous research, our fleet is one of our main strengths.

AUTOVETTURE	30
AUTOCARRI	339
CESTELLI	10
CAMION	65
MACCHINE OPERATRICI	98
FLOTTA TOTALE	542

FLOTTA SIAT



- AUTOVETTURE
- AUTOCARRI
- CESTELLI





OUR ACTIVITIES

TLC Access Point

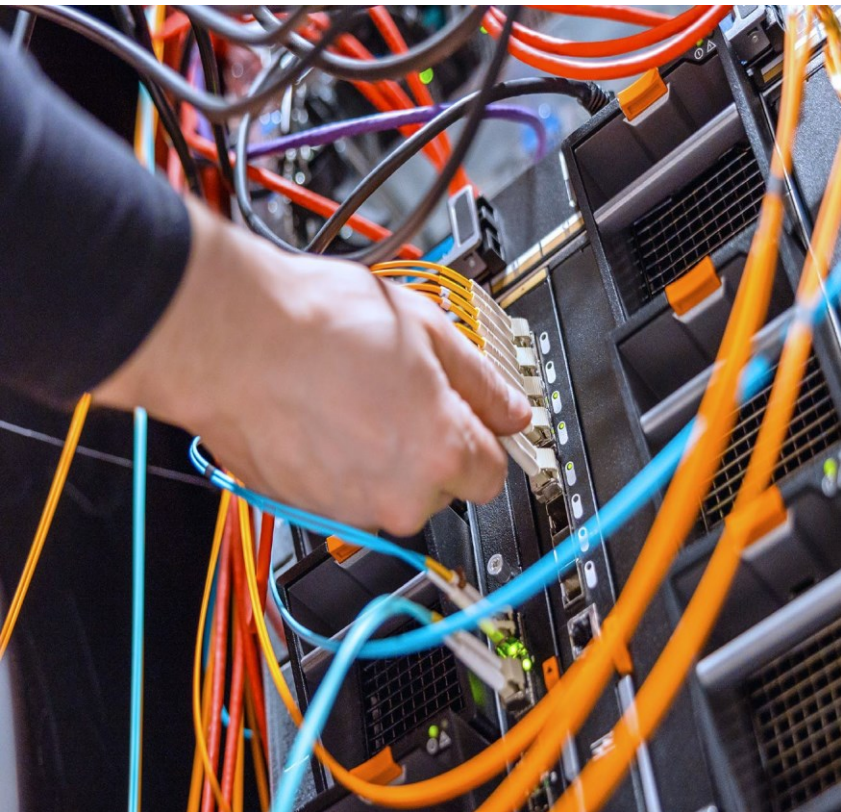
Activities in Access Point Networks

SIAT Installazioni is a "Network Company" for Telecom Italia and for Open Fiber. In recent years, the development of fiber optic networks (both FTTC and FTTH) has given a great impetus to the Company growth.

Our Services:

- Creation (laying new infrastructures and excavations of all types)
- Realization of FTTH and FTTC networks
- Laying, joints and measurements of networks in F.O. and copper
- Realization of geographical networks on F.O. and copper
- Delivery and Assurance on F.O. and copper
- Design of fiber optic networks and permits





TLC Landlines

SIAT Installazioni, with its own history, has gained a very long experience in plant installations, more specifically for::

- Installation and testing of optical transport equipment for regional and national rings
- Installation and testing of IP devices
Installation and testing of fixed access equipment
- Installation and testing of switchboard equipment
- PSTN / ATM DECOMMISSIONING
- Complete set up of telephone exchanges, POPs, Data
- Fiber Optic Fittings



TLC Mobile Networks_(3G-4G-5G) And Radio Links _(M.W.)

SIAT Installazioni has a considerable "know-how" in the Mobile Radio sector, with several projects achieved on the networks of the main operators:

- Installation and testing of Radio Base Stations
- Radio Links installation and testing
- Complete creation of RBS (Civil Works) sites for all Operators
- Technological SWAPs and Dismantling
- Radio site maintenance and "SITE SHARING"
- Indoor systems (DAS)
- Interference measurements and visibility tests (LOS)





LAN NETWORKS AND NETWORKING

Design - Installation - Maintenance

Structured networks of all types, from the small office to the university campus :

- Distribution in Copper cat. 7
- Rack Cabinets
- Fiber optic backbones
- Fiber to the desk
- Switching/routing
- WI-FI
- Voice Over IP / Videoconferencing
- IP Video surveillance
- Access Control

Siat is authorized to issue system certification and manufacturer's warranty by multiple brands.



OUR ACTIVITIES

VIDEO SURVEILLANCE SYSTEMS

Turn-key solutions

Design, development, construction and maintenance of analog and IP video surveillance systems, for private companies and public entities.

The know-how of our engineers and installers has reached levels of excellence, recognized by strategic customers (Ministry of Justice, Local Public Administrations).





OUR ACTIVITIES

BROADCASTING SYSTEMS AUDIO- VIDEO

Design - Installation - Maintenance

- Television and Radio Studios
- Fixed and mobile control rooms
- Fixed shooting systems
- Terrestrial / satellite systems
- Equipment of videoconference rooms
- Mechanical constructions / interfaces
- Electrical systems and stage lights





ENERGY SECTOR

SIAT has also been operating in the energy sector for many years and in particular in recent years also for ENEL and ACEA.

The services offered are:

- MV / LV electrical distribution networks
- Vehicle charging stations
- Installation of electronic meters
- Electrical and lighting systems
- Air conditioning and heating systems
- Photovoltaic systems
- Thermal and Electric Energy Efficiency



OUR PROJECTS

ENEL X

Electric vehicle charging infrastructure

SIAT works with Enel X in the electric mobility revolution through the installation of charging infrastructures for electric vehicles, with a specific focus on:

- Feasibility Analysis
- Preliminary design of the system
- Executive planning
- Installation of columns for charging electric vehicles
- As Built
- Infrastructure maintenance





ENEL - Distribution

Meters Replacement Campaign

SIAT collaborates with **ENEL** ("**e-distribuzione**") to create a path towards greater awareness of the use of energy.

Through the massive replacement campaign of the old electricity meters in favor of the new generation Open Meter meters, it will be possible to provide a quality of service that is always optimal and in line with the technological evolution in the field of consumption measurement.

The first lot, which started in Sardinia last summer, currently sees 15 people employed, a number destined to increase in view of the new orders that will soon be activated in Sicily and Lombardy.



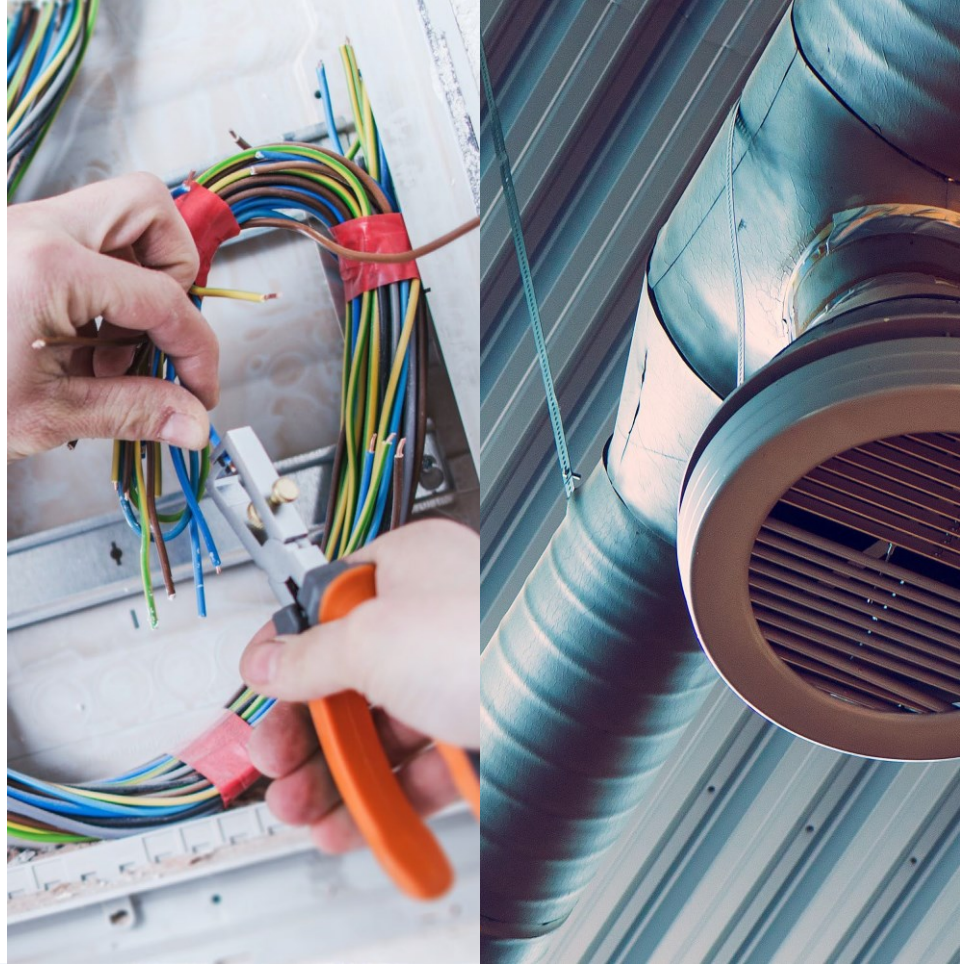
OUR PROJECTS

ELECTRICAL SYSTEMS AND CONDITIONING

Turn-key solution

SIAT designs and installs entirely:

- HV – MV – LV electrical systems
- Lighting systems
- Thermal and air conditioning systems
- Local generation and cogeneration systems
- Monitoring and control systems





OUR PROJECTS

PV Plants

Turn-key PV plants

SIAT has been operating in this sector since 2008, with over 50 MWp of plants installed, offering itself to its customers as the only "turn-key" partner for:

INSTALLATION

- Management of relations with competent bodies
- Procurement
- Civil, mechanical and electrical installation of plants
- Intrusion and video surveillance systems

DESIGN

- Feasibility Analysis
- Executive Project Development
- Obtaining the necessary building permits

GRID CONNECTION

- Final testing and grid connection

O&M

We currently have over 10MWp in our maintenance portfolio



SUPERBONUS 110%

Our proposal for energy efficiency in buildings

Superbonus 110% is a subsidy provided by the Government to promote energy efficiency in buildings.

The 'driving' interventions are:

- Exterior insulation and finishing system
- Replacement of centralized heating systems

The 'towed' interventions are:

- Replacement of windows
- Removal of architectural barriers
- Installation of PV plants
- Installation of charging stations for EV

Thanks to this subsidy, condos can benefit from these interventions at no costs. In this way, energy consumptions and polluting emissions will decrease, while the value of the properties will increase.



SEDE LEGALE: VIA ENRICO TAZZOLI, 2 – 00195 ROMA

CAPITALE SOCIALE € 5.000.000 i.v.

DIREZIONE GENERALE: VIA TRASPONTINA, 46 – 00072 ARICCIA

(RM) TEL. +39 06 93169.1 – FAX +39 06 93169.225

P.I. E C.F. 10939401005 – R.E.A. DI ROMA N°1265855

www.siatinstallazioni.com | info@siatinstallazioni.it